

Automatic Creation of Sales Orders from Excel (4G5)

Bot Capability and Feature Highlights

THE PROBLEM

In many B2B scenarios, the Internal Sales Representatives get order requests in the form of Excel files attached to emails sent by customers. Sales representatives must then download these attachments and create the sales orders manually and individually in the system based on the data in the Excel Files.

This is a time-consuming and error-prone process, which adds unnecessary manual effort and poses potential risks to the business.

BOT SKILL DESCRIPTION

- Bot monitors base folder with Excel files and/or scans the unread emails with **Sales Order** in subject line having the Excel file attachments.
- Bot submits Excel files to the Excel transformation API, which transforms data into structured sales order request.
- Bot uploads sales order details into SAP S/4HANA system to create sales orders via the Sales Order Creation API.
- Bot notifies relevant employees and customers once sales orders are created.

BUSINESS VALUE – BENEFITS

- Automate sales order creation in SAP S/4HANA Cloud.
- Create larger volume of sales orders in less time with reduced error.
- Help sales representatives scale up by reducing manual effort and time for sales order creation in SAP S/4HANA.

