

# Automatic Creation of Sales Order from Unstructured Data (5LT)

## Bot Capability and Feature Highlights

### THE PROBLEM

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In most B2B scenarios, sales representatives get request to create Sales Order Request or Sales Order in PDF file attachment via emails.

Sales representatives manually execute system to create Sales Order Request or Sales Order. This is a time consuming and error prone process and add unnecessary manual effort.

### BOT DESCRIPTION – Scenarios supported

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#### CREATE SALES ORDER REQUEST

- Bot scans incoming email and downloads the purchase order attachments (files of format pdf, jpg, jpeg, tif, tiff and png) from the e-mail.
- Bot uploads the files into the SAP S/4HANA Cloud system to generate the Sales Order Request numbers and saves in the Excel file.
- Bot sends status with log report via automatic situation handling to all stakeholders.

#### CREATE SALES ORDER

- Bot fetches sales order request number(s) and perform data validation to verify data completeness.
- Bot creates sales order in SAP S/4HANA Cloud and logs sales order in excel file kept in a folder.
- Bot sends status with log report via automatic situation handling to all stakeholders.

### BUSINESS VALUE – BENEFITS

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- Automate Sales order request & Sales order creation in SAP S/4HANA Cloud.
- Create larger volume of Sales orders in less time reducing human errors.
- Inbuilt communication workflow with sales order process to update stakeholders.
- Help sales representative to scale up & reduce repetitive effort of entering S/4HANA system to maintain sales order request and sales order entries.

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## 5LT Bot Process Flow

